City of Los Angeles Responsible Banking Investment Monitoring Program For Investment Banks

Investment banks providing City investment banking services or seeking City investment banking business must complete and submit this form no later than July 1st of each year to the City Administrative Officer to comply with Chapter 5.1, Section 20.95.1 of the Los Angeles Administrative Code.

Contact Information:			
J.P. Morgan Securities LLC			
Name of Financial Institution			
2029 Century Park East, Suite 4110	Los Angeles	CA	90067
Street Address	City	State	Zip Code
Tyler Old, Vice President			
Contact Person Name and Title			
310-201-7722	tyler.old@jpmo	rgan.com	
Telephone No.	Email Address		
Please answer the following question 1. Did your firm make moneta Yes ✓ No ☐ If yes, please	ary donations to charitat	ole programs wi	thin the City limits?
res 🚺 No 🔝 II yes, pieas	se complete the attached	ioiii.	
 Did your firm provide any s Yes No ✓ 	cholarship awards to res	sidents of the C	ity of Los Angeles?
	larships were awarded? _ tal value of the awarded s	scholarships?	
3. Does your firm have internates in the designated as "women own Yes ✓ No ☐ If yes, pleas	ned," "minority owned," o	or "disabled" bu	
CERTIFICATI	ON UNDER PENALTY O	OR PERJURY	
I certify under penalty of perjury that form and the responses contained in have provided full and complete and response to this form is true and accomplete.	n the form and on all the swers to each question,	e attachments. I and that all info	further certify that lormation provided in
Tyler Old, Vice President	CI/III	CAL	6/22/15
Print Name, Title	Signature		Date

PLEASE SEND THE ORIGINAL SIGNED FORM TO THE ADDRESS BELOW AND EMAIL A COPY TO CAO.DEBT@LACITY.ORG.

Office of the City Administrative Officer 200 North Main St. Room 1500 Los Angeles, CA 90012 Attention: Debt Management Group

Attachment for Question #1 - Responsible Banking Investment Monitoring Program for Investment Banks

Name of Charitable Organization	Туре	Amount (\$)
A Community of Friends	Affordable Housing	\$51,000
Affordable Living for the Aging	Affordable Housing	\$50,000
African American Unity Center Inc	Other	\$25,000
America Scores	Education	\$15,000
Asian Americans Advancing Justice Los Angeles	Legal Service/Justice	\$10,000
Asian Pacific Islander Small Business Program Incorporated	Small Business Development	\$5,500
Autry National Center of the American West	Arts & Culture	\$35,000
California Community Foundation	Workforce Readiness	\$500,000
California Council on Economic Education	Economic Development	\$50,000
Center Theatre Group of Los Angeles	Workforce Readiness	\$110,000
Cesar Chavez Foundation	Other	\$7,000
Childrens Hospital of Los Angeles	Other	\$5,000
Childrens Institute Inc	Other	\$5,000
City Year Inc	Workforce Readiness	\$200,000
Coachart Org	Other	\$5.000
Coalition for Humane Immigrant Rights of Los Angeles	Human Rights & Public Advocacy	\$50,000
Coalition for Responsible Community Development	Workforce Readiness	\$100,000
Community Coalition for Substance Abuse Prevention & Treatment	Other	\$2,500
Csula Auxiliary Services Inc: Pat Brown Institute	Other	\$10,000
Downtown Women's Center	Other	\$4,000
Dream Center Foundation A California Non Profit Corporation	Other	\$3,000
East L A Community Corporation	Affordable Housing	\$1,500
Economic Development Corporation of Los Angeles	Economic Development	\$155,000
Emerging Markets Development Corporation	Economic Development	\$1,170,300
Enterprise Community Partners Inc	Affordable Housing	\$125,000
Genesis LA Economic Growth Corporation	Economic Development	\$75,000
Goodwill Industries of Southern California	Workforce Readiness	\$75,000
Hispanas Organized for Political Equality-California	Human Rights & Public Advocacy	\$7,500
Inner-City Arts	Arts & Culture	\$25,000
Italian American Museum	Arts & Culture	\$500
Jackie Robinson Foundation Inc	Other	\$10,000
Jewish Vocational Service	Workforce Readiness	\$50,000
Korean Churches for Community Development	Affordable Housing	\$8,200
LA's Best	Other	\$10,000

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Name of Charitable Organization	Type	Amount (\$)
LA's Promise	Other	
Local 47 Musicians Foundation	Arts & Culture	\$2.500
Local Initiatives Support Corporation	Financial Capability	\$125,000
Los Angeles Area Chamber of Commerce Foundation	Economic Development	\$350,000
Los Angeles Brotherhood Crusade - Black United Fund Inc	Workforce Readiness	\$165,000
Los Angeles City College Foundation	Small Business Development	\$163,333
Los Angeles Cleantech Incubator	Small Business Development	\$800,000
Los Angeles Conservancy	Other	\$12,000
Los Angeles County Business Federation	Other	\$10,000
Los Angeles County Museum of Art (Lacma)	Arts & Culture	\$125,000
Los Angeles Education Partnership	Workforce Readiness	\$100,000
Los Angeles LGBT Center	Other	\$5,000
Los Angeles Philharmonic Association	Workforce Readiness	\$100,000
Los Angeles Sports & Entertainment Commission	Other	\$5,000
Los Angeles Urban League	Other	\$225,000
Loyola Marymount University	Workforce Readiness	\$10,000
LTSC Community Development Corporation	Affordable Housing	\$90,000
Mexican American Legal Defense And Educational	Legal Service/Justice	\$10,000
Museum Associates	Arts & Culture	\$25,000
National Assn of Latino Elected officials Naleo Education Fund	Other	\$110,000
National Latina Business Women Association Los Angeles Chapter	Small Business Development	\$3,000
Neighborhood Housing Services of Los Angeles County	Affordable Housing	\$3,000
New Economics for Women	Financial Capability	\$179,250
Operation Hope Inc	Other	\$416,559
Pacific Asian Consortium In Employment	Workforce Readiness	\$50,000
Pacific Coast Regional Urban Small Business Development Corporation	Small Business Development	\$75,000
Para Los Ninos	Other	\$5,000
People Assisting the Homeless	Homelessness	\$5,000
Performing Arts Center of Los Angeles County	Workforce Readiness	\$140,000
Plaza De Cultura Y Arte Foundation	Arts & Culture	\$25,000
	Other	\$5,000
Shalom Center for TREE of Life Therapy Research Education	Affordable Housing	\$6,000
Southern California Association of Non-Profit Housing Inc	Affordable Housing	\$25,000
Southern California Grantmakers	Other	\$15,000

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Name of Charitable Organization	Type	Amount (\$)
St. Francis Center	Other	\$6.000
Step Up Womens Network	Other	\$9.250
Stitches Technology Sewn Products Training Centers Inc	Small Business Development	\$35,000
Streetlights Production Assistant Program Inc	Workforce Readiness	\$50,000
Telacu Education Fountation	Workforce Readiness	\$50,000
The Los Angeles Chamber Orchestra Society Inc	Arts & Culture	\$10,000
The Museum of Contemporary Art, Los Angeles	Arts & Culture	\$7.500
Tyra Banks Tzone Foundation	Other	\$12.500
United Friends of the Children	Other	\$2.500
United States Veterans Initiative (U.S.Vets)	Workforce Readiness	\$30,000
United Way of Greater Los Angeles	Other	\$25,000
University of Southern California	Other	\$50,000
University of Southern California: Shoah Foundation Institute	Other	\$25,450
University of Southern California: The Center on Philanthropy And Public Policy	Other	\$35,000
USC Lambda Alumni Association	Other	\$5.500
Vermont-Slauson Ldc Inc	Economic Development	\$25,000
Weingart Center Association	Other	000 6\$
West Angeles Community Development Corporation	Financial Capability	\$105,000
Young Womens Christian Association of Greater Los Angeles California	Workforce Readiness	\$176,850
Youth Policy Institute Inc	Other	\$5,000
Total Monetary Organizations (88 Organizations)		\$7,021,192

JPMORGAN CHASE & CO.

Jamie Dimon Chairman & CEO



Dear Colleagues:

Becoming a great company requires identifying and working with great people, whether they are our employees or our suppliers. As part of that commitment, JPMorgan Chase has in place a Supplier Diversity initiative to ensure that we are surfacing talent that might not be easily identified through more traditional channels. The purpose of this communication is to make sure that each employee charged with working with suppliers understands both our commitment to Supplier Diversity and our process for achieving it.

Our Supplier Diversity initiative operates using the same business standards and expectations that we expect from all suppliers competing for our business. We do not operate using set-asides or quotas. We do, however, conduct special outreach to certified diverse business owners - minority, women, veterans, people with disabilities, people of different sexual orientation - to help ensure they have an equal opportunity to do business directly with JPMorgan Chase. We also work with our large suppliers to encourage them to utilize and develop diverse businesses. Our initiative ensures that we have access to a full range of new and innovative ideas and has demonstrated that diverse suppliers can deliver high quality products and services at competitive prices.

Our General Services team is charged with managing our Corporate Supplier Diversity initiative. We expect that you will work with this team in executing the important task of managing how the firm spends money with outside suppliers and makes maximum use of diverse suppliers while meeting the guidelines set forth in doing business with external suppliers.

We look forward to your active support and cooperation as we continue to expand our Supplier Diversity initiative throughout the firm.

Jamie Dimon

Chief Executive Office, JPMorgan Chase & Co.

Corporate Supplier Diversity Program

Supplier Diversity Program Mission

JPMorgan Chase is committed to promoting the economic growth and development of diverse suppliers through our Supplier Diversity initiative. We have senior management commitment, policies, procedures, strategies, and results that demonstrate how Supplier Diversity is part of our DNA. We are aggressive in our outreach to diverse businesses, proactively engaging them with internal and external decision-makers. Our efforts help to build a strong and vibrant diverse supplier pipeline that creates mutually beneficial business relationships and increases shareholder value.

The JPMorgan Chase commitment to the use of diverse suppliers is evident in many aspects of our supply chain. From designing, constructing, furnishing, staffing, and maintaining our banking branches & offices to manufacturing credit cards, operating call centers, marketing our products and services, collecting on outstanding debt, and representing us in the toughest of courtrooms, diverse suppliers are continuously driving significant value and are making noteworthy contributions to JPMorgan Chase. With a focus on both Line of Business, as well as commodity spend, JPMorgan Chase ensures the continuous growth and expansion of our Supplier Diversity efforts across our entire firm in all aspects of commerce.

SD Achievements

- JPMorgan Chase celebrated the 20th anniversary of the Supplier Diversity program in 2014
- For the last 7 years, we continue to maintain over \$1 billion in spend with diverse suppliers
- Spent approximately \$118 million with diverse suppliers in the State of California during 2014
- Jacqueline Rosa, Global Head of Supplier Diversity, was named one of America's Top 100 Leaders in Corporate Supplier Diversity in 2014 by Women's Enterprise USA
- The National Veteran-Owned Business Association (NaVOBA) and Vetrepreneur magazine named JPMorgan Chase among the top 10 corporations for using veteran-owned businesses for the 2nd year in a row (announced in April 2014 issue of the magazine)
- In fall 2014, Jacqueline was named one of seven "Women of Excellence in Business," by the New York Women's Chamber of Commerce
- Hispanic Executive Magazine named Jacqueline Rosa one of the "Top 10 Lideres" in their Fall 2013 issue
- JPMorgan Chase & Co. was recognized in the Fall 2013 "Best of the Best" Issue of the Professional Woman's Magazine as a Top Supplier Diversity Program.
- Black EOE Journal (The Employment & Entrepreneur Magazine) acknowledged JPMorgan Chase in its 2013 special issue of "Best of the Best" for companies making strides in their diversity efforts. JPMorgan Chase was recognized on the Top Supplier Diversity Program and Top Diversity Employer lists.
- Was recognized as part of the 2013 Million Dollar Club by the United States Hispanic Chamber of Commerce for spending \$100-250 million dollars with Hispanic owned suppliers.
- Minority Business News (MBN) USA named JPMorgan Chase as one of their "2013 Corporate 101". The honor reflects our efforts to support diverse enterprises and understanding of the positive impact supplier diversity makes on the economy.
- In 2012, recognized by DiversityBusiness.com as one of the "Top 50 Organizations for Multicultural Business Opportunities". JPMorgan Chase was the highest ranked financial institution.
- Jacqueline Rosa, Managing Director of Supplier Diversity, was named one of the Top 25 Women in Power Impacting Diversity by DiversityPlus Magazine. Hispanic Network Magazine named Jacqueline as one of their 2012 "Best of the Best" Supplier Diversity Executives.
- JPMorgan Chase was recognized as one of the "Champions of Diversity" in the 20th Anniversary Issue of Diversity
 Careers magazine in Fall 2012. JPMorgan Chase was also chosen as both a Best Diversity Company Winner and a Best
 Supplier Company Winner by Diversity Careers.

Supplier Diversity Certification Requirements

- JPMorgan Chase defines "Diverse Suppliers" as minority and women-owned business enterprises ("MWBE"), Disabled Business Enterprises ("DBE"), Lesbian/Gay/Bi-sexual/Transgender Enterprises ("LGBT") and Veteran Business Enterprises ("VBE") which are certified by a JPMorgan Chase designated third-party as having met the definition of being at least 51% owned, controlled AND operated by one or more members of a diverse group.
- Diverse suppliers interested in doing business, or currently doing business with JPMC must register via the JPMorgan Chase Supplier Registration Portal.

Corporate Supplier Diversity Program

Visit www.jpmorganchase.com/supplierdiversity for additional information.

Supplier Registration Portal Benefits

Benefits that accrue from registration in the JPMorgan Chase Supplier Registration Portal include, but are not limited to, the following:

- First consideration for procurement opportunities where certified diverse suppliers are sought
- First consideration for exclusive JPMorgan Chase events (e.g., virtual matchmakers, networking receptions) second to incumbent, active suppliers
- Visibility from procurement personnel who have regular, real-time access to profiles
- Access to strategic advice to better prepare suppliers for current or future bid opportunities
- Leads on new contracting opportunities (inside and outside JPMC)

In House Matchmakers

Our customized in-house trade shows provide prospective and incumbent suppliers with an opportunity to showcase their products and services, and are performed as either exhibit-hall format or one-on-one matchmaker meetings with industry presentations by JPMorgan Chase sourcing executives.

Several years ago we held our first matchmaker at our San Francisco, CA office. The event targeted west coast suppliers in the fields of Architectural Services, Landscaping, and Legal. We have followed that same format in other geographic location targeting the fields of Construction, Real Estate Related Trades, and Legal. We conducted a matchmaker in Los Angeles, CA in September 2012.

Supplier Diversity and the Strategic Sourcing Process

Supplier Diversity processes are integrated into the strategic sourcing process. We partner with the sourcing managers and the lines of business to be involved in each step of a sourcing engagement, including:

- Gaining an assessment of upcoming RFPs
- Identifying screening criteria to pre-qualify diverse suppliers
- Narrowing the long list of suppliers to those offering the most potential
- Assisting in the RFP scoring process
- Assisting Supplier Management in overseeing suppliers

We utilize our own Supplier Registration Portal as well as other external databases to find qualified diverse businesses that can meet the needs of our internal clients.

Management Tracking & Reporting Systems

What sets JPMorgan Chase apart are our robust management tracking and reporting systems that support our supplier diversity initiatives. First, our eRFX system has embedded supplier diversity rules that allow us to not only view upcoming procurement needs, it requires the Sourcing professional to identify a supplier diversity professional to assign to the project and requires them to declare whether a diverse supplier is being invited to compete in the eRFP (and if not, why not). The supplier diversity professional works with the Sourcing professional to find qualified diverse suppliers to compete for the business and tracks whether diverse supplier(s) succeeded or failed in the competition. Our Supplier Diversity team deploys the eRFX system as a pre-qualification tool as well. We cast a wide net using a variety of resources to compliment our Supplier Registration Portal database (see External Organizations above), as we search for best-in-class Diverse Suppliers to compete in RFPs. We further narrow the field of RFP contenders through a customized Supplier Diversity RFPI (Request For Preliminary Information) process, which screens Diverse Suppliers according to the specific technical and business requirements for the RFP at-hand.

JPMorgan Chase has the ability to track spend by classification: MBE (Minority Owned Business Enterprises); WBE (Women Owned Business Enterprises); VBE (Veteran Owned Business Enterprises); DVBE (Disabled Veteran Owned Business Enterprises); SDVBE (Service Disabled Veteran Owned Business Enterprises); LGBTE (Lesbian Gay Bisexual Transgender

Corporate Supplier Diversity Program

Owned Business Enterprises); DOBE (Disabled Owned Business Enterprises) and SBE (Small Business Enterprise). Internally, we report monthly spend with diverse and minority owned businesses. We provide external indirect reports on a quarterly basis.

External Organizations

We partner with several organizations and their regional affiliates for support to execute on our Supplier Diversity objectives. The following are examples of our largest community partner relationships:

- National Gay and Lesbian Chamber of Commerce (NGLCC)
- National Minority Supplier Development Council (NMSDC)
- National Veteran-Owned Business Association (NaVOBA) Board Member
- U.S. Business Leadership Network (USBLN)
- U.S. Hispanic Chamber of Commerce (USHCC)
- U.S. Pan Asian American Chamber of Commerce (USPAACC) Board Member
- Women's Business Enterprise National Council (WBENC) Board Member

Subcontracting Plan

JPMorgan Chase consistently makes good faith efforts to provide contracting opportunities to diverse suppliers. We look to grow our incumbent minority and disadvantaged supply base as well as introduce new diverse suppliers into our supply chain. We maintain relationships with organizations to help us achieve this goal and support organizations that promote growth and development within the diverse supplier community.

In response to this RFP, JPMorgan Chase does not anticipate directly subcontracting a portion of these goods or services directly to a diverse supplier. We are willing to engage in conversations to further discuss opportunities for subcontracting with diverse suppliers and can submit quarterly Tier 2 indirect reports upon request.

Additional Information

For additional information on our Supplier Diversity Program, visit our <u>website</u> or contact the JPMorgan Chase Supplier Diversity Managing Director: Jacqueline Rosa, 212-552-4296, jacqueline.l.rosa@jpmchase.com